



community news

Fall 2005

recognizing our partners in the community 2005 employer recognition breakfast

On June 24th, Gateway Community Industries hosted its 2005 Partnership Recognition Breakfast. Over 80 people attended this breakfast honoring those in the community who partner with Gateway in helping us to attain our mission.

Over 60 Ulster and Dutchess county employers received Certificates of



Helen Edelstein started the ceremony to honor our partners.

Appreciation in recognition of their commitment to providing employment opportunities to individuals with disabilities.

The Northeast Center for Special Care was honored as Gateway's 2005 Ulster County Employer of the Year and Pizza Hut in Poughkeepsie was honored as Gateway's 2005 Dutchess County Employer of the Year. This honor is bestowed upon an employer who, during the course of the year, has exemplified the spirit of partnership.

Special Recognition Awards were presented to the Gateway Foundation Board in recognition of their commitment to supporting the mission of Gateway; Roger and Barbara Duncan and George Campbell in recognition for their ongoing support of Gateway's residential services; and the Franklin Delano Roosevelt



Five representatives from Northeast Center for Special Care came to accept their award as Gateway's 2005 Ulster County Employer of the Year.

Presidential Library, in recognition of its partnership with Gateway in providing employment opportunities to individuals with disabilities. ■

Gateway's Values:

RESPECT
HOPE
TEAMWORK
EXCELLENCE



gateway manor breaks ground...

Ground-breaking has occurred at Gateway Manor in New Paltz. This community residential facility is scheduled to be finished in the Summer of 2006. Read more inside about our Residential Department.

from the desk of the ceo...

Dear Friends:

For our Spring Newsletter, I spoke of teamwork and partnerships. In this Fall Issue, I want to take the opportunity to recognize some of our partners. Our mission is to assist individuals with disabilities to achieve success and satisfaction in their lives. Providing a therapeutic environment, one that fosters realization of one's potential, and the opportunity to do meaningful work, all contribute to this achievement.



While we honor two "Employers of the Year", it is through a diverse group of employers that we are able to provide choice and a tailored experience to our interns and trainees. The opportunity to witness how work is done and practice in a real work setting could not occur without the partnership with these employers in Dutchess and Ulster Counties.

Thanks to the generosity of the Ulster Savings Charitable Foundation for funding the Art Therapy Program at the Chestnut Center. As a result, adults with serious persistent mental illness are able to increase self awareness through art. Thank you, Ulster Savings, for being our partner in this project.

Senator William Larkin has awarded us a Legislative Initiative Grant towards the purchase of a 15 passenger van. His longstanding commitment to individuals with disabilities is well known. Thank you, Senator, for being our partner.

I would be remiss if I did not thank our staff, our volunteers and you, our Friends, for being our fellow partners in helping us to meet our mission.

Sincerely,

Françoise Dunefsky
Chief Executive Officer

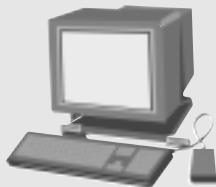
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our staff

employee of the first quarter – michele miller



Michele Miller has been employed with Gateway since October 14, 2003. She began her employment as an Administrative Assistant in the Executive Office. On March 22, 2004, she was promoted to Human Resources Benefits Specialist.

Michele was nominated because “she goes out of her way to ensure that all staff in our company are treated fairly and honestly. She works very hard to help all trainees and staff members. She always carries a bright smile to cheer anyone up.” Michele is a great asset to Human Resources and Gateway Community Industries.

In her spare time, Michele enjoys spending time with her husband, Stuart, her beloved dog, Bailey, and her baby boy, Ian. ■

employee of the second quarter – fran nace

Fran Nace has been employed with Gateway since August 18, 2003. She began her employment with us as a Custom Cleaning Supervisor and has continued to perform her job in an exemplary manner.

Fran was nominated because of her many admirable qualities, not only as an employee, but also as a mentor and friend. Dedication is one of Fran’s defining qualities. She has performed her job very well while consistently ignoring outside distractions. Her pleasant demeanor and positive work ethics have gained admiration from her co-workers and trainees alike. Fran is a great asset to the Custom Cleaning department and Gateway Community Industries.

Outside her job, Fran spends time with her 6 children and her 11 grandchildren. She is expecting a new addition to her family, a new grandchild, in November. ■

Let’s all CONGRATULATE Michele and Fran for a job well done!

2005 united way day of caring

On Wednesday, September 14, 2005 a team of volunteers from Gateway participated in the United Way Day of Caring event. The Day of Caring is the official kickoff for the Annual United Way Campaign.

Each year, volunteers from area agencies go out into the community to do projects for United Way agencies.

Gateway’s staff can always be counted on to put together a great team. This year’s team included Heidi Brodhead, Joanne Kelly, Amy Conley, Judy Cruver, Alice Dickey, Alan Marker, Kerin O’Brien, Christine Riecke, Adam Santiago, and Jill Short.

Team Gateway’s community project was at Camp Seewackamano, the children’s day camp spon-

sored by the YMCA. Justin Ein, Camp Director, was our host for the day and kept our team busy with projects. Part of the team was sent to paint the exterior of the camp pavilion and the rest of the

team handled the cleaning of the camp bathrooms, which by the end of the day was lovingly dubbed “The Institute!” Teams from Central Hudson Energy Group and The Reis Group also partici-

participated in painting and rebuilding the play area at the camp.

After all the work was done and Team Gateway said goodbye to “the Institute”, the Team joined all the other teams of volunteers at a picnic held at Gallo Park on the Strand in Kingston. As usual, United Way of Ulster County put on a great spread and a good time was had by all!

Thanks to the team from Filene’s who constructed two picnic tables for Gateway! ■



Day of Caring volunteers from Gateway included Amy Conley, Joanne Kelly, Jill Short, Adam Santiago, Heidi Brodhead, Judy Cruver, Kerin O’Brien, Alice Dickey, Christine Riecke and Alan Marker.

trainee of the half year awards

January 2005 to June 2005

KINGSTON

Outstanding Trainee NICHOLAS ARVANETES

Nicholas Arvanetes has been participating in program at the Work Center since 1987. He works in Phyllis Playford's Production Area. Nick is a capable worker and he enjoys trying new jobs. Nick is cooperative about moving to different areas when necessary and he is pleasant and easy going. He tries to avoid conflicts and encourages other trainees to get along with each other. Nick usually spends each winter in Florida but this year he stayed in the area due to family obligations. He hopes that he will be able to go to Florida next winter if all works out well. Nick is a big fan of heavy metal rock music. He enjoys participating in radio contests and attending rock concerts. Congratulations, Nick, on a job well done! ■

Most Improved HOWARD SNYDER

Howard Snyder started working at Gateway part time while still in high school and became full time after graduation in the summer of 2002. He initially worked in production but soon decided to try cleaning. In Custom Cleaning, he has worked hard to improve his concentration and attention to detail and has learned to clean more thoroughly. He now cleans the YMCA in Kingston with his supervisor, Jill Short, every morning, where he does an excellent job and everyone loves him. In the afternoon, he either goes on various contract jobs or you may see him helping Fran keep our building clean. He always works hard and takes pride in doing a good job. For fun, Howard is a NASCAR fan and has recently taken up bowling. He likes to spend time with friends and has a great sense of humor. Congratulations, Howard, for a job well done! ■



NEW PALTZ

Outstanding Trainee VIRGINIA DRAPER

Virginia Draper has been working with Gateway at the work center in New Paltz since 1978. During this time, Virginia has shown herself to be a dedicated, hard-worker who continues to succeed in any job assigned to her. As a result of this success, Virginia has received the outstanding trainee award. It is with great pleasure that we join in celebrating Virginia's accomplishment as outstanding trainee. Congratulations Virginia! Keep up the good work! ■



Most Improved GREGORY CHRISTNACHT

Gregory Christnacht has been an employee of Gateway for many years and recently received his 25-year service award. We again honor Greg but with a different type of award. Over the last six months, Greg has demonstrated a great deal of self-control in dealing with work-related stress. He has been able to deal more effectively with the pressures of the workplace than in the past. Thus he has been able to remain more focused on work. For this positive development, we are pleased to present Greg with the award for Most Improved Employee of the Half Year. Congratulations, Greg! ■



It is with great joy and pride that we say Congratulations from all the trainees and staff on receiving these awards.

Keep up the Good Work!

gateway consumers- "who we serve"

trainee picnic 2005

The generous donations from Kingston Rotary Club and Jay Andretta of Colony Liquor Distributors helped to make Gateway's picnic a success. Despite the threat of rain in the morning, it turned into a great day at Forsythe Park. This annual event gives a day of fun to the trainees, along with honoring them with awards for their many years of service. Staff handed out visors when the sun finally came out.

Softball, volleyball, bingo, dancing and face painting were enjoyed by all. Music was provided by Soundz Incredible. GCI Food Service once again provided an excellent meal of salads, desserts, hamburgers and hot dogs, grilled up by Gateway staff.

Congratulations to all the consumers for their many years of service and dedication to Gateway! ■

2005 jwod employee satisfaction survey

The Javits-Wagner-O'Day (JWOD) Program provides job opportunities for more than 40,000 Americans who are blind or have other disabling conditions. They do this by facilitating the purchase of products and services offered by non-profit agencies (NPA), such as Gateway Community Industries that employ persons with disabilities. A survey was conducted nationwide with over 500 consumers representing 33 NPA's including Gateway. This survey determines the level of satisfaction concerning various workplace issues such as training and workplace needs, pay and earnings, working relationships, supervision and management, and opportunities for professional advancement. Participants in this survey received \$25 for their contributions. The survey had a 80% overall response rate.

Overwhelmingly, JWOD consumers were satisfied with their jobs and proud of the work they did. They were also happy with their pay and chances for advancement. This is not surprising since nearly 70% of persons with disabilities have been documented as being unemployed.

Gateway honored these individuals at a ceremony at the Kingston workcenter on May 3, 2005. Françoise presented each of these consumers with their \$25 check along with a certificate of appreciation.

Gateway's JWOD projects are our janitorial services/landscaping contract for the FDR Library and Museum in Hyde Park and our commodity contracts for 6 different styles of 10" x 13" Inter-Department envelopes. ■

Honored for their years of service...

30 years service

Robert Slizewski

25 years service

Gregory Christnacht
Stuart MacLeod
Catherine McCaffrey
Sandra Pontiffe
Gerhard Riedel

20 years service

Gertrude Perz

15 years service

Eric Boylan
Anthony D'Aquino

10 years service

Jackie Craven
Richard Harbig
Michael Karchmer
Linda Reilly

5 years service

Michelle Pendell
Nicholas Santoro



Stuart MacLeod received an award for 25 years of service from Bill Harper.



Volleyball was one of many fun activities that took place at the picnic at Forsythe Park.



Doug Maloney, VP of Business Services, started off the ceremony which awarded \$25 to all consumers who participated in the JWOD survey.

special olympian, wendy hawkins...

This year we were proud to have one of our own take part and shine at the 2005 Special Olympics. Wendy Hawkins was one of the participants from Gateway that took part in the games.

In 2003, Wendy went to Dublin for the World Games where she represented the United States in Power Lifting. Her specialty is the bench press. She first went to the world games in 1990 when she was chosen for the swim team, swimming back stroke and free style.

Now, in 2005, at the New York State Spring Games at Hofstra University, she broke the New York State record in her weight class by bench pressing 130 lbs. Over the years Wendy has been involved in many other sports in Special Olympics such as swimming, equestrian, bowling, track & field and soft ball but she said she likes Power Lifting the best.

In the New Paltz facility, she works one day in assembly and two days in housekeeping. Wendy is well liked by all her co-workers and staff! Great Job, Wendy!



all aboard...

On September 10th, Gateway staff gathered at the Rondout to board the Rip Van Winkle for an evening of awards, music and dancing. This annual staff recognition party recognizes the many years of service that employees give to Gateway. With music provided by Soundz Incredible and food provided by Country Catering, the evening sailed along.

Congratulations to all staff that received awards!



Ellen Budesca (center) received an award for 20 years of service to Gateway. The award was given by Françoise Dunefsky, CEO (right) and Jill Aberle, Director of Human Resources (left).



Darcy McCourt, Director of Residential services is enjoying the cruise with her husband.

Years of Service awarded to:

25 Years

Steve Wilson

20 Years

Ellen Budesca
Val Schmitt
Levente Szotyori
Leslie Terwilliger

15 Years

Tom Baffuto
Robyn Kronick
Rose Lewis

10 Years

Gail Davey
Rita Donahue
Colleen Glass
Donna Gorham
Joanne Kelly
Rhonda Purdy
Darryl Thayer

5 Years

Christopher Bedrosian
Michelle Burton
Amy Conley
Christina Hill
Michael Hopson
John Johnson
Joan North
Bruce Quick
Ralph Smith
Patricia Thomas

news from rehab services... nysra conference

The New York State Rehabilitation Association invited staff from Gateway's Vocational Transition Center to present at its 2005 Leadership Training Summit. The presentation entitled Vocational Internships, a Recovery-Based Practice focused on our Supported Internship Program, a program serving individuals in recovery from mental illness.

Presenters included Helen Edelstein, Director of the Vocational Transition Center; Beverly Perlman, Manager of Employment Services; Marsha Beckman from Pine Grove Center; Joanne Liguori from Northeast Center for Special Care and Francoise Collet. Helen described the history and design of the program, Beverly described the "nuts and bolts" of operating the program and Marsha, Joanne and Francoise described their collaborations with the program.

The Supported Internship Program offers individuals opportunities to explore and experience work roles and environments as a means to facilitate their vocational decision making process. Participants choose roles and environments congruent with their aspirations; employers in the community offer opportunities for exposure and experience; Gateway rehabilitation practitioners provide functional assessment, skills training and support to interns on and off the internship site.

Since its inception in 1999, the Supported Internship Program has served over 600 individuals; over 150 employers throughout Ulster and Dutchess Counties have provided internships and 69% of individuals who completed an internship have achieved a vocational goal. ■

thank you wal-mart!

On September 16th, Gateway was given a check for \$1000 from Wal-Mart. During their grand re-opening of the Kingston store, Wal-Mart gave out several checks donating to area organizations. This money will be put to good use purchasing new tables for our work center. These new tables will give the consumers a more comfortable working environment.

Françoise Dunefsky accepted the check at the Wal-Mart ceremony on behalf of Gateway. The Ulster County Chamber of Commerce was present to help kick off the grand re-opening along with several other organizations that received monetary donations. ■



gateway receives grants...

school to work program receives health department grant

A new school year has begun and the School To Work program has five new students in the Wallkill High School project. In addition to learning pre-vocational skills, exploring careers and participating in volunteer work, these students will direct, film and edit an educational video about the effects of second hand smoke. The School to Work program has received a second grant from the Ulster County Health Department to fund a smoking prevention video. This year's theme is "Smoke Free Homes and Cars". We are looking forward to sharing the completed video with the community in the Spring.

thank you senator larkin

Senator William J. Larkin awarded Gateway with a legislative initiative grant in the amount of \$20,000 to be used towards the purchase of a new 15-passenger van. Providing access to meaningful work and socialization is paramount for our consumers and this vehicle will help us achieve that for them. Senator Larkin is a member of the Mental Health and Development Disabilities Committee and has a long-standing commitment to the people we serve. We are very grateful for his hard work in securing this grant for us.

art therapy thanks to ulster savings

Gateway Community Industries' Continuing Day Treatment Program, The Chestnut Center, was recently awarded a grant from the Ulster Savings Charitable Foundation to help support its Art Therapy Program. Art Therapy is the creative process of using art as a treatment modality for individuals with mental illness. This grant, in the amount of \$10,000, will be used to support a credentialed art therapist in providing this treatment and to purchase art supplies that Gateway could not otherwise provide. The project will culminate with a consumer art show in the spring of 2006! Thank you, Ulster Savings.

about business services...

10 years of office products

In July 1995, GCI Office Products began manufacturing envelopes and file folders with the assistance of a local company that was going out of business. We competitively bid for, and were awarded, our first New York State contracts for folders for Worker's Compensation Board; the State Insurance Fund; an expanding envelope for the Department of Citywide Administrative Services; and a button and string 10" x 15" Inter-department envelope for the Department of Labor. These products were excellent matches for Gateway because there was a great amount of hand assembly required.

Over the past 10 years, we have continued to grow our business and become more automated by purchasing more equipment to keep us competitive in today's marketplace. We opened our



online store in March of 2000. GCI now has over 300 customers that have ordered on our online store. We added three colored 10 x 13 envelopes to the federal governments procurement list and they will be in the federal catalog in 2006. We continue to grow our business through NYSID by offering custom and stock items to state agencies. GCI Office Products continues to specialize in customizing products to the needs of our customers. We are proud of the work that our consumers do to keep our quality high. ■

1995 to 2005

Gross Sales	\$6,900,246
Units Shipped	17,425,449

september ymca employees of the month

Jill Short and two consumers from Gateway, Steven Boler and Howard Snyder, were all named Employees of the Month for the month of September by the YMCA.

Gateway began cleaning at the YMCA in March of 2005 on a five (5) day per week basis. In a short matter of time, they befriended staff and visitors alike and were able to impress everyone with their professionalism as well as the job they did.

Anyone who has met Jill knows she has an infectious laugh and Howard always looks happy. Steven did work at the Cornelske Center for a brief period of time before being placed at the YMCA. He was always busy and worked at an accelerated rate that surprised and thrilled most who worked with him. How wonderful that people in the community as well as our contracts get to see and enjoy

the personalities of our staff and consumers. This, along with being a hard-working group of individuals, is why they were named YMCA's Employee(s) of the Month for September 2005. Good job to all of you, and thank you for the outstanding job you do representing Gateway. ■



YMCA Employees of the Month (from Left): Howard Snyder, Jill Short and Steven Boler.

In our Spring Issue, read about our 10th Year Celebration that took place on October 20th honoring John Mizerak. 10 years of Lighting, Office Products, Job Shop, Day Hab and CDT.

10 years of lighting

Early in 1995, Gateway and Swivelier entered into an agreement to have Gateway manufacture all of the Swivelier lighting fixtures and ship directly to the customer. This type of work was perfect for our consumers because it had steps in the process that fit all levels of ability. There was something for everyone.

Our first shipment was made in June 1995. It was (30) pieces of a recessed fixture that we no longer manufacture. The first shipment, 468 pieces, of the most popular fixture, L21582WH, was made on July 11, 1995. We have now shipped 76,693 of this fixture thru September of 2005.

In order to help manage inventory and the shop floor, Gateway purchased a manufacturing software package in 1996. This was essential because of the hundreds of parts necessary to manufacture the large variety of fixtures that share some of the same parts.

The lighting operation is inspected monthly by Underwriters Laboratory to ensure conformance with the their specifications.

Totals through September 2005 are:
748,000 fixtures shipped
\$4,298,107 in Sales dollars

residential services

gateway leads hmis implementation

About four years ago, Congress asked HUD to provide it with an accurate, national, unduplicated count of chronically homeless people. In turn, HUD mandated homeless service providers receiving HUD funding to participate in some form of systematic, computerized data collection. Thus the Homeless Management Information System or “HMIS” initiative was born.

Many HMIS’s now exist across the country. Some are statewide and state-run; some are regional; some serve a single county. “Our” HMIS covers the Mid Hudson Valley region in Dutchess, Orange, and Ulster County. Given Gateway’s established relationship with software provider Foothold Technology and our geographic presence in two out of three counties, we were selected to lead the HMIS implementation for the Mid Hudson Valley region.

Residential Director Darcy McCourt worked hard to establish the groundwork for the collaboration among the housing consortium leadership in all three counties. Participating agencies were identified; funding was secured; agreements were signed; training about the HUD mandate and the HMIS initiative was delivered to agency directors. Finally, in June, Darcy hired the Homeless Information Project Manager, Laurie Benton Ogden, to take the implementation to the next level - end user training and live data collection among the 14 participating agencies.

These agencies cover the spectrum of human service providers, from homeless shelters to inpatient substance abuse facilities to mental health drop-in programs. One of the challenges of the HMIS implementation is to introduce managers and workers in each of these diverse settings to a standardized system of data collection. Some are entering the “information age” for the first time. It is Gateway’s vision as the lead agency and system administrator of the HMIS to offer a positive model for change, representing the profound enhancements to administration and services that can be realized with a well developed culture of information management.

Since her hire, Laurie has visited seven agencies in the field to assess their implementation status and introduce workers to the Foothold system. Additionally, program managers and staff from Family of Woodstock, Hudson River Housing of Dutchess County, Emergency Housing Group of Orange County, Mental Health Association in Dutchess and Orange Counties, and Ulster County DSS have received hands-on training in JCC’s Verizon Technology Center. Future “end-user” and refresher trainings will occur on a routine basis.

It is hoped that by this time next year the numbers generated by the MHVHMIS will accurately reflect the service needs in the Mid Hudson Valley. How many people sought assistance? What were their needs? What were the outcomes? Information is power, or ... perhaps better put ... *information empowers* consumers and providers alike in accessing programs and, it is hoped, increasing funding for homeless services. ■

gateway manor groundbreaking...



The HMIS Project Manager, **Laurie Benton Ogden**, was recently recognized on a federal level by HUD as a major contributor to the HMIS project.

The reduction of homelessness is a priority for not only Federal agencies, but for all state, county and local communities.



News.....

The Gateway Foundation is pleased to announce two new Board members. They were accepted by resolution on May 19, 2005. The Foundation welcomes these two outstanding community minded individuals.

Michelle Marmo is a Registered Dental Hygienist who is also a floral designer. Her extensive community service includes assisting with CPR education of adults and students for the American Heart Association. She was the chair for the Entertainment Committee from 1999-2001 for the Kingston Chapter of the American Cancer Society Relay for Life. She has volunteered for the Kingston Hospital Foundation serving as chair of the Decorating Committee for the Tulip Ball from 2001-2003 and did face painting for their Apple Festival in 2001 and 2002. She was also the chair of the Decorating Committee for the Children's Home of Kingston's Annual Gala in 2002 and 2003. Other volunteer experience includes the Highland Rotary Club, the Highland PTA, and the Town of Lloyd Recreation Commission.

Cathy Racicot is the Administrative Assistant to the Vice President of Medical Services for Kingston Hospital. She is no stranger to community service and volunteering. She has participated in Community Awareness Council, Community Heart Health Coalition of Ulster County, and the American Heart Walk Committee. She also has experience with the Ulster County Chamber of Commerce, the Lions Expo, Business to Business Showcase and Volunteer Showcase. ■

Upcoming Events:
Donor Recognition
February 9th, 2006

Gateway Foundation Annual Raffle
\$10,000 Cash Prize
March 2006

Foundation Board of Directors 2005

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Kathleen Gordon

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Karen Lockrow

Michelle Marmo
William McCarthy

Cathy Racicot
Susan Wallace

Member Emeritus
Cal Cunningham

Chief Executive Officer
Françoise Dunefsky

Executive Officer Manager
Evelyn Flavin

13th annual fall golf classic - 2005

The Foundation held its 13th Annual Fall Golf Classic on September 25th at the beautiful Hudson Valley Resort in Kerhonkson. The event was attended by 120 golfers and everyone enjoyed a great day of golf followed by a delicious dinner. The team of Inarshaw, Illges, Natoli and Smith took first place in the tournament. A raffle was held for nice prizes and culminated in a 50/50 raffle. The winner of the raffle, John Hennig, graciously donated his winnings to Gateway Community Industries. Thank you, Mr. Hennig! The event was very successful raising over \$10,500. ■



friends of gateway

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In Our Spring Issue ...

- Gateway's Tenth Year Celebration Open House
- Consumer Dance
- Holiday Lunches for the Consumers
- Who will be the next employee of the quarter?
- The Joslin Award winner

Lots of Great Gateway News...

Help Us Clean Up our Mailing List!

1. Did you receive this newsletter more than once?
2. Is the contact person still the same?
3. Is your address correct?
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Celebrating 10 Years of Lighting with Rob Wells assembling trunnions which are one of the key components in our lighting fixtures.

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